

Monthly Footnotes

Monthly Publication

Southern Wisconsin Chapter of the Association of Government Accountants (AGA)

October, 2007

Vol. VI, No. 3

Luncheon Meeting

Welcome all Members and Non- Members

- TOPIC:** Wisconsin's Homeland Security Grant Program
- SPEAKER:** Greg Engle, Homeland Security Program Manager, WI Office of Justice Assistance
- DATE:** Thursday, October 25, 2007 **COST:** \$ 5 for Members
\$10 for Non-Members
- REGISTRATION:** 11:30 a.m. **LUNCH:** 11:45 a.m.
- PLACE:** Coliseum Bar, 232 E. Olin Avenue
- MENU CHOICES:** All meals include French fries and soda. Call for vegetarian options.
- Cheeseburger
 - Grilled Chicken
 - Fish Sandwich

RESERVATIONS: Please call **Sherri Voigt** by **11 a.m. on Monday, October 22, 2007** with your name, menu selection and membership status, (608) 267-9818 or e-mail: sherri.voigt@wisconsin.gov. If you need help getting a ride to the lunch, please contact Sherri for car-pooling information.

NEW MEMBERS FIRST LUNCHEON MEETING

If you are a new member and this will be the first luncheon you are attending, please note that when calling in your reservation; your first chapter luncheon meeting is FREE!

BRING YOUR SUPERVISOR TO LUNCH ON AGA

One of the benefits of belonging to our Chapter is that you can bring you Supervisor to lunch once annually to show your appreciation for his/her support of your participation in AGA. Why not invite them for this months meeting?

Remember! Attend any 3 training sessions from September to February and earn a coupon for a free lunch during March, April, or May!

ABOUT THE LUNCHEON SPEAKER

Greg Engle coordinates the state's Homeland Security Grant Program and is responsible for writing and submitting Wisconsin's homeland security grant application to the federal Department of Homeland Security. Working with first responder groups and colleagues across the state, Greg coordinated the effort to complete Wisconsin's 2007 homeland security grant application – an application which received a perfect score from the federal government and was tied with 3 other states as the top application in the country. Since 2003, over \$166 million anti-terrorism dollars have been distributed throughout the state to increase first responder capacity, improve information sharing and communications interoperability and protect the state's critical infrastructure.

PRESIDENTS MESSAGE

Eric Busse

Hi Everyone,

September has come and gone, which means that schools are going strong again, the fall colors are beginning to show and the days are warm and the nights are crisp and cool. September also is the beginning of our luncheon series. Our September speakers were Cindy and Ron Cox. Both shared in their presentation of E-mail Etiquette. They gave out some very good points of what to do and what not to in sending emails and they gave us pointers in reducing the number of messages to read. I am sure that their presentation will always be in the back of our minds when we come back from a day off and see all that bold black lettering in our inboxes.

AGA has a dream. A dream of a stronger, more visible Association that can serve you better. AGA has a vision of an Association with more power to help you achieve your professional dreams. You can help make that possible - and be rewarded for it too! How? Participate in the We Have a Dream campaign and you'll find yourself eligible for fantastic prizes, including AGA Dollars, BOSE audio equipment, meeting registrations and get-aways! For more information for to: http://www.agacqfm.org/membership/mem_campaign.aspx

If you or would like to nominate someone to serve on our chapter board, we welcome others to get involved. Anyone interested in taking a more active role in the chapter should look at the vacancies on the last page of the newsletter. Feel free to contact me or any of the board members for more information or attend a board meeting.

AGA Chapter Invites Wisconsin Colleges and Universities to Participate in new AGA Governmental Finance Case Challenge

The Southern Wisconsin AGA Chapter sent invitations to the chairpersons of academic accounting and business departments of 29 Wisconsin private and public universities asking them to offer their undergraduate accounting/financial management students an opportunity to participate in the new AGA Governmental Finance Case Challenge in October.

The competition begins October 15, 2007. Student teams will collaboratively analyze and offer a written response to a case centered on how a U.S. city government implements a performance management system. Students will compete with teams from various colleges

and universities around the country. The experience promises to challenge students' moral reasoning, raise their awareness of the importance of government accountability and open doors to a future career in government.

The Wisconsin educational institutions invited are:

Beloit College
Edgewood College
Cardinal Stritch College
Carroll College
Carthage College
Concordia University
Lakeland College
Marion College
Marquette University
Milwaukee School of Engineering
Northland College
Ripon College
St. Norbert College
Silver Lake College
Viterbo College
Wisconsin Lutheran College
University of Wisconsin – Eau Claire
University of Wisconsin – Green Bay
University of Wisconsin – La Crosse
University of Wisconsin – Madison
University of Wisconsin – Milwaukee
University of Wisconsin – Oshkosh
University of Wisconsin – Parkside
University of Wisconsin – Platteville
University of Wisconsin – River Falls
University of Wisconsin – Stevens Point
University of Wisconsin – Stout
University of Wisconsin – Superior
University of Wisconsin – Whitewater

Key Perks for Student Teams:

- Free to participate
- Eligible to win cash prizes
- May be invited to present their case response to a panel of judges at AGA's National Leadership Conference in Washington, D.C.
- Free one-year membership to AGA
- Networking opportunities with employers
- Résumé booster

All members of the two highest-scoring teams will receive a scholarship to attend AGA's National Leadership Conference, set for February 21-22, 2008, in Washington, D.C. Teams will present their finalized solutions before a panel of federal/state/local government leaders, corporate partners and CFOs on Thursday, February 21, 2008. The winning teams will be announced at the Corporate Partner Reception on Thursday evening. Cash prizes will be

awarded to the winning team. Each student participant will receive a free one-year membership to AGA.

If you have contacts with your Wisconsin alma mater or any Wisconsin college or university, be sure to mention this case challenge to accounting or business faculty in case AGA continues the challenge next year. Maybe a student team from your alma mater will win!

From The National Office

National President, Richard L. Fair, CGFM



One of AGA's major initiatives is a program to encourage all levels of government to publish a Citizen-Centric report. We started this initiative to improve transparency in government operations.

We live in an era where citizens are demanding to know more about the government's use of their tax dollars. The Citizen-Centric Reporting Program encourages governments to produce and publish an annual "state of the government" report that is no more than four pages long.

Current government reports are too large and complicated for taxpayers to use. The Citizen-Centric reporting model provides understandable information to citizens about the financial condition and performance of government. AGA believes the net effect will be to make governments more accountable to their citizens.

Last year the National Executive Committee voted to use the Citizen-Centric format when preparing AGA's annual report to its members. It is in a format which is easy to read and understand. If you have not seen the report, I would encourage you to [view it here](#).

Democracy is all about engaging the citizenry in the operations of government. I believe the Citizen-Centric reporting model provides more useful and timely information to our citizens, thereby engaging taxpayer participation. If your government agency is not producing a Citizen-Centric report, please help convince them to do so. All the tools you need to start the process can be found on the [AGA website](#). Together we can help make government more transparent and ultimately more accountable to its citizens. Thank you. Rick

Performance measurement! Today, performance measurement permeates every management function. If you want to improve operations and program outcomes, you may need training. Turn to the Graduate School, USDA! Choose from our selection of [up-to-date, high-quality courses](#) in performance assessment and auditing. For more information, call (888) 744-GRAD or visit www.grad.usda.gov/gati.

We Have A Dream Recruitment Campaign Hits the Ground Running

The 2007–2008 Member-Get-A-Member Recruitment Campaign may have just officially begun, but many of our members are off to a fast start. **Lori Hendon**, Idaho Centennial Chapter, **Angie Lowi-Teng**, Sacramento Chapter, and **Jason Arrington, CPA, CFE**, Dallas Chapter, have each recruited 15 or more new members! Six members have already earned free 2008 – 2009 membership dues for their recruitment efforts, and a total of 34 members have started earning AGA Dollars by recruiting two or more members. We're off to a fantastic start.

Are you dreaming of great prizes, free dues and a stronger association? Start recruiting today. It's so easy and there are rewards at every level. Don't know where to begin?

- Click [here](#) to download a membership application.
- Print your name on the "Sponsor's Name" line on the application to receive sponsor credit when your recruits join.
- Tell your friends and colleagues how AGA membership has helped you advance your career. Sharing a little AGA excitement goes a long way! Be sure to follow up with those individuals that you asked to join.

Please [click here](#) for all of the details, including Prize information. The 2007 – 2008 Recruitment Campaign runs through April 30, 2008. Now is the time to get your recruitment efforts going.

Call for Leadership Awards Nominations Due October 26, 2007

Who do you know that deserves special recognition for contributions to our field?

Please help us acknowledge financial professionals at the federal, state, and local level and private sector who are leading the way. (You might even consider nominating yourself.) Nominees do not have to be members of AGA.

Awards will be presented at AGA's 6th Annual National Leadership Conference, Feb. 21 - 22, 2008 in Washington, D.C.

Federal Leadership Awards

- [Distinguished Federal Leadership Award \(Word version\)](#): Formally recognizes individuals in either the legislative or executive branch who have made outstanding contributions to enhancing government financial management.
- [Elmer Staats Award \(Word version\)](#): Recognizes the cumulative achievements of federal professionals who throughout their career have served as a role model for others and who have consistently exhibited the highest personal and professional standards.
- [Andy Barr Award \(Word version\)](#): Formally recognizes the cumulative achievements of private sector individuals who throughout their career have served as a role model for others and who have consistently exhibited the highest personal and professional standards.

State and Local Leadership Awards

- [Excellence in Government Leadership Award \(Word version\)](#): Recognizes the cumulative achievements of a state or local government professional who throughout his/her public career has served as a role model for others and has consistently exhibited the highest personal and professional standards.
- [William R. Snodgrass Distinguished Leadership Award \(Word version\)](#): Recognizes the outstanding leadership of individuals in state government that led to improved financial management practices, policies, systems or operations and consistently

exhibited the highest personal and professional standards.

- [Distinguished Local Government Leadership Award \(Word version\)](#): Formally recognizes the outstanding leadership of individuals in local government that led to improved financial management practices, policies, systems or operations and consistently exhibited the highest personal and professional standards.
- [Private Sector Financial Excellence Award \(Word version\)](#): Recognizes the cumulative achievements of private sector professionals who throughout their careers have served as a role model for others and have consistently exhibited personal and professional standards.

Photos of nominees must accompany nomination packages. For information all awards, visit the [National Awards website](#). For more information contact [Michiyo Wheeler](#) at 800.AGA.7211 x321

CGFM Corner

CGFM Certification - Is It For You?

Is the CGFM certification for you? We ask ourselves this question many times and, hopefully, after reading this article, your answer will be “yes”. In the next few paragraphs, we’ll discuss information that is outlined on the AGA website & read a Q&A from individuals who decided to take the steps necessary to earn their CGFM certification.

Since its inception in 1994, the Certified Government Financial Manager (CGFM) has become the standard by which government financial management professionals are measured. More than 14,000 individuals have received the designation so far. In a 2001 survey by Robert Half International, a financial management placement firm, 85% of the 1400 CFOs surveyed “believed that the CGFM professional certification can boost career advancement opportunities”. The CGFM is an excellent way to boost the careers of those individuals who are on a fast track to a high-end career in state, local, and federal government financial management. It deals not with testing a person in a specific area, but by measuring a wide range of knowledge and skills that a professional needs to succeed in the government financial environment.

As you can see, the opportunities of those individuals who answer “yes, and decide to become CGFM certified can outweigh the opportunities for those who decide not to. So, is the CGFM certification for you? We hope your answer is “yes”, but let’s hear what two recent certification recipients, Barbara Bail & Ben Novotny, have to say.



Barbara Bail

Where do you work and what are your job responsibilities?

I work at DFAS-Columbus Center, Accounting Operations, in the Disbursing Directorate, Accountability, and Reconciliation Division. As the lead accountant in the Accountability Branch, one of my responsibilities is the oversight of the Balancing Team associates who

balance the collections and disbursements, compiling the daily and monthly Treasury Balancing Reports for 11 DSSNs. I also have the oversight of a team of accountants reviewing regulations, policies, and procedures, performing Management Control Reviews, writing internal procedures and a variety of ad hoc assignments.

Why did you choose to earn a CGFM certificate?

I chose to earn the CGFM certification in order to enhance my overall knowledge and understanding of governmental accounting and finance. I believe that the insight gained preparing for the CGFM examinations has enabled me to perform a better job and provide improved customer service on behalf of my organization.

Briefly explain how much time you spent studying for the exam.

I attended the Management Concept 5-day course which covered Sections 2 and 3. I also attended the past 2 local AGA Professional Development Conferences, where I participated in a 1-day intensive review for Sections 1 and 2. Most of all, I self-studied approximately 30 minutes a night for 3-4 weeks prior to taking each examination.

How difficult was the exam?

Most of my experience is in Federal Government accounting and finance, so Section 2 which includes the majority of the specific State and Local government material, was the most challenging for me. All three examinations were challenging, but by attending the courses, reading, and studying, I was well prepared to take the examinations and pass them on the first try.

What advice would you give to someone who was thinking about becoming CGFM certified?

I would strongly encourage anyone thinking about becoming CGFM certified to “go for it”! Use whatever study method works best (notes on index cards, highlighted study notes, paced self-study, study groups, etc.) to prepare for the examinations. You don’t have to take all three exams at once, space them to suite your schedule and studying. The time and effort invested in becoming a CGFM is well worth the payback to yourself and your organization.



Ben Novotny

Where do you work and what are your job responsibilities?

I work in the Accounts Payable, Defense Agencies division in Columbus. I am the supervisor of the CAPS DLA/Mil Svcs Entitlement Section. We make payments for over ten different defense agencies, including DLA, DeCA, and DISA.

Why did you choose to earn a CGFM certificate?

I have been a member of the AGA Greater Columbus Chapter since its inception in 2004. I have been on the Education/Certification committee since 200, and recently took the position of Secretary in May. Since I was a member of the committee and was pursuing an officer spot, I thought it was important to lead by example. It gave me the ability to expand my

horizons on the work that I do, along with learning more about the conditions that the state and local governments operate in.

Briefly explain how much time you spent studying for the exam.

I attended a study group that our chapter sponsors for module 1, which met once a week for 7 weeks. For modules 2 and 3, I took the class offered by Management Concepts that is brought to Columbus by DFAS. I studied at home after work and was able pass the tests on the first try.

How difficult was the exam?

I believe that the exam is very difficult because of all the information that is presented in the guides to study. There were many questions that could seem confusing since the answers were very closely related. I think I had a little easier time since I had already completed the CDFM exam, which covers some of the same information as the CGFM.

What advice would you give to someone thinking about becoming CGFM certified?

Study, Study, Study. Make sure that you realize that this is not a test that covers your current or past positions. It will take self-discipline to study at home and review each manual in entirety. Ask questions of people that have already completed the test. They will be able to help you learn from their experience.

For more information regarding how to obtain the CGFM certification, please visit www.agacgfm.com.

Articles

OMB Finds Performance of Federal Programs Improving

More than three-quarters of federal programs assessed by the Bush administration for management and effectiveness are performing at least adequately, new data indicates. The Office of Management and Budget (OMB) on Wednesday released the results of its sixth annual Program Assessment Rating Tool evaluations. The agency looked at 48 programs for the first time, with 77 percent receiving grades of effective, moderately effective, or adequate. OMB also reevaluated 73 programs, including 30 that originally received grades of ineffective or results not demonstrated, the latter indicating a lack of meaningful data or performance goals. Of those programs, more than 93 percent are now ranked as having an adequate or better performance. Overall, OMB has evaluated 1,016 programs—accounting for \$2.6 trillion in federal spending—finding that 78 percent were operating at least somewhat effectively. Those figures represent a 3 percent increase from last year. —Robert Brodsky, *Government Executive*. [Read the entire story.](#)

Congress Tackles States' Agenda

As lawmakers on Capitol Hill shift their focus from the Iraq war and turn to domestic issues, states are sending a simple message: more money and less interference. Measures pending before Congress that are important to states vary widely, but several would have a profound impact on the daily lives of Americans, if approved, ranging from whether states are forced to drop children from a popular subsidized health care

program to whether the voting machines used in the 2008 presidential election all have paper trails. Topping states' legislative agenda is winning an immediate infusion of federal dollars to the State Children's Health Insurance Program (SCHIP), which technically ends Sept. 30, and getting a clear confirmation from Congress that states, not the White House, get to decide who qualifies for each state's SCHIP program. — Pamela M. Prah, *Stateline.org*. [Read the entire article.](#)

GAO Analysts Vote to Approve Union

Analysts at the Government Accountability Office (GAO) voted Wednesday to unionize, marking a first in the watchdog agency's 86-year history. The analysts backed union representation from the International Federation of Professional and Technical Engineers (IFPTE) by a vote of 897-445. More than 74 percent of the 1,800 eligible analysts at headquarters and field offices participated. "This is a great and historic day for GAO," said Robert Kershaw, a senior analyst who voted in favor of the union. "We need to restructure the incentives in this agency so that the talents and gifts of each employee are utilized to the maximum." Comptroller General of the United States David M. Walker on Thursday praised the level of employee turnout. "GAO management will bargain in good faith," he said. GAO's union will be an IFPTE local, and bargaining unit employees will now move forward to elect a council, write a constitution, and determine bargaining priorities. The local can then sit down with management and negotiate a first contract. —Brittany R. Ballenstedt, *Government Executive*. [Read the entire article.](#)

Accounting Firms Among Best Places to Launch a Career

Accounting firms dominate *BusinessWeek's* second annual ranking of the "Best Places to Launch a Career". Deloitte & Touche is No. 1, followed by PricewaterhouseCoopers and Ernst & Young. The last of the Big Four, KPMG, moved up four spots to No. 11. Accountants used to be spoofed as bean counters—dutiful, middle-aged, gray-suited men with considerable analytical expertise, but little charisma. This year accountants became sexy, *BusinessWeek* said in a statement. Why did the accounting firms do so well? Enormous demand. Across industries, there is a mad scramble to recruit the best and brightest of a new generation, the much-maligned, heavily scrutinized Gen Y. Nowhere is the pressure more intense than in the Big Four. The Sarbanes-Oxley Act has so greatly increased the need for their services that the firms are facing an epic talent shortage. —*SmartPros*. [Read the entire article.](#)

They Said What? Executives Cite Unusual Job Pitches

Conducting job interviews can be time consuming, but for many employers these meetings are far from boring. Executives were recently asked to describe the strangest pitches they've heard from potential hires. The responses ranged from a person who noted that he'd be a great addition to the company softball team to the candidate who sang her responses to interview questions. The national poll included responses from 150 senior executives with the nation's 1,000 largest companies. Executives were asked, "What is the wackiest or most unusual pitch you've heard from a job seeker about why he or she should get the job?" Here are some of their responses:

- "An individual told me he was allergic to unemployment."
- "One individual said we had nice benefits, which was good because he was going to need to take a lot of leave in the next year."

- “An applicant drafted a press release announcing that we had hired him.”
- “A gentleman delivered his entire cover letter verbally as a rap song.”
- “An applicant once told me she wanted the position because she wanted to get away from dealing with people.”
- “One person brought his mother to the job interview and let her do all of the talking.” —*Accountemps*. [Read more unusual pitches.](#)

Labor Selects Interior as Human Resources Service Provider

The Department of the Interior’s [National Business Center \(NBC\)](#) has announced that it has been selected as the Department of Labor’s Human Resources Line of Business Shared Service Center Provider. Labor selected NBC through an open and competitive process, which included both federal and private sector organizations. NBC is to provide human resources shared services for Labor’s 15,500 employees assigned to a number of offices and agencies nationwide. With the addition of the Department of Labor employees, the NBC HR Line of Business organization will increase its client base to more than 300,000 federal employee accounts across 40 separate agencies nationwide. —*National Business Center*.

GASB Derivatives Deadline Approaching

Friday, Oct. 26 is the deadline for commenting on the Governmental Accounting Standards Board’s (GASB) Exposure Draft, [Accounting and Financial Reporting for Derivative Instruments](#). Following the closing of the comment period on Oct. 29, the GASB will hold a public hearing on the proposal on Nov. 1 in New York City. Individuals who wish to speak at the hearing should notify the GASB in writing and submit a copy of their comments no later than Oct. 12. Additional details are available in the Exposure Draft. More information can be found on the GASB [website](#). —*GASB*.

Employment Opportunities



The MIL Corporation is seeking mid to senior level Budget Execution Consultants. Ideal candidate will have knowledge of appropriation law, budget execution experience, and a degree in Finance or Accounting, master's degree preferred. Experience with PeopleSoft/Oracle, or other budget formulation tool(s) is desired. For more information, visit www.milcorp.com and to apply, email resumes to jmortson@milcorp.com.

Door County, Wisconsin has an opening for an individual to perform a variety of accounting duties to include but not limited to accounts payable, payroll, budgeting, accounts receivable and general governmental accounting. Graduate of certified college or university with a BBA degree in Accounting or Business Administration with two years of financial management work experience. Knowledge of GAAP is required and knowledge of GASB is desirable.

Starting salary \$37,467 (annual) DOQ with excellent fringe benefits. Apply at Door County Human Resources Dept, Government Center, 421 Nebraska Street, Sturgeon Bay, WI 54235, (920) 746-2305 Equal Opportunity Employer.

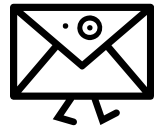
They would like someone on board by November 15th.

SHARE YOUR NEWS

Do you have some interesting news that your fellow chapter members may be interested in? If so, please submit an article to the Newsletter Editor at radivl@dhfs.state.wi.us. Deadline for submission of articles is the 25th of the month.

ARE YOU MOVING?

If you are moving, or have already moved, please notify both your chapter and AGA National of your address change. You can update your address online at the national website: www.agacgfm.org/membership/form_address.htm.



Southern Wisconsin Chapter Calendar of Events for 2007-2008

August 14, 2007 – Board Meeting, Old Country Buffet, Madison

September 11, 2007 – Board Meeting, Old Country Buffet, Madison

September 19, 2007 – E-mail Etiquette, Cindy and Ron Cox (Dayton Street Café)

October 16-17, 2007 – Government Financial Management and Controls Training Course, Inn on the Park

October 25, 2007 – Wisconsin's Homeland Security Grant Program, Greg Engle, OJA (Coliseum Bar)

November 13, 2007 – Board Meeting, Old Country Buffet, Madison

November 29, 2007 – luncheon topic and location to-be determined

No December Luncheon Meeting

January 22, 2008 – Board Meeting, Old Country Buffet, Madison

January 24, 2008 – Annual Tax Update (Imperial Garden)

February 19, 2008 – Board Meeting, Old Country Buffet, Madison

February 21, 2008 – luncheon topic and location to-be determined

March 11, 2008 – Board Meeting, Old Country Buffet, Madison

March 20, 2008 – luncheon topic and location to-be determined

April 8, 2008 – Board Meeting, Old Country Buffet, Madison

April 24, 2008 – luncheon topic and location to-be determined

May 6, 2008 – Board Meeting, Old Country Buffet, Madison

May 13, 2008 - *Annual Spring Symposium*, Tripp Commons, UW-Madison Memorial Union (note date change from last month's newsletter)

May 22, 2008 – luncheon topic and location to-be determined

June 10, 2008 – Board Meeting, Old Country Buffet, Madison

Note: Community service, VITA, and social events will be announced during the year.

2007-08 Chapter Officers and Board Members

President – Eric Busse, DPI eric.busse@dpi.state.wi.us, 608-267-9199

President Elect – Vacant

Past President – Sherri Voigt, CGFM, CPA, DNR, sherri.voigt@wisconsin.gov, 608-267-9818

Chapter Recognition – Dolly O’Laughlin, olaughlin@co.dane.wi.us, 608-242-6314

Secretary – Vacant

Treasurer – Roger Birkett, CPA, jabirk@charter.net

Historian – David Mellem, CGFM, CIA, CISA, US DHHS OIG, david.mellem@oig.hhs.gov, 608-264-5415
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Webmaster – Scott Thornton, scott@goochpages.com

Community Service Chair – Sherri Voigt, CGFM, CPA, DNR, sherri.voigt@wisconsin.gov

Research Coordinator & Liaison w/Other Profession Organizations – Vacant

CGFM Chair – Eric Busse, DPI eric.busse@dpi.state.wi.us

Awards Chair – Vacant

Early Careers Chair – Vacant

Directors -

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